

CLE & CPE WEBINAR\*

BEST PRACTICES FOR U.S. BUSINESSES & INVESTORS

# DOING BUSINESS IN SOUTH AMERICA

[WITH A FOCUS ON ARGENTINA & BRAZIL]

DECEMBER 5, 2018

11.00AM (PST)

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ALIAANT<sub>LLP</sub>

CLE & CPE certificate available only for California attorneys and accountants

# THE WEBINAR WILL COVER

- Doing Business in Argentina in the age of transparency
- Tax reform and compliance in Argentina
- Corporate Criminal Liability
- Corporate Governance
- Overview of Brazilian economy, political landscape and capital markets
- Commonly used business structures and legal entities in Brazil
- Introduction to Brazilian legal system and taxation
- The do's and don'ts of direct foreign investment in Brazil
- Corporate and Joint Venture Issues for US Investors in South America
- Establishing the Optimal Corporate Structure
- U.S. Taxation of Outbound Transactions (CFCs and Subpart F income)
- Income Tax Treaties

## SPEAKERS



**Javier Canosa, Esq.**  
**Argentina**

Javier's practice focuses on corporate governance, tax and banking issues. He advises national and foreign companies, families and HNWI in various corporate matters. He represents many US companies doing business in Argentina. He has vast experience in mergers and acquisition, complex litigation and dispute resolution matters.



**Luiz Augusto Hoffman, Esq.**  
**Brazil**

Luiz' international experience has made him an industry leader in Civil, Corporate and Tax law, and a highly sought-after lawyer for international companies. Many of his clients are US businesses and investors in Brazil. Luiz is the author of several legal articles, and is an MBA faculty at São Caetano do Sul University.



**Jacob, Stein, Esq.**  
**USA**

Jacob specializes in complex U.S. and international tax planning, structuring international business transactions, and private wealth structuring. He has extensive experience representing clients with significant personal wealth and working with offshore jurisdictions around the globe.

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